

Position: Business Development Assistant

Location: Barcelona

Type: Internship 6+ months (with provisional contract following)

Company Description: The Biotech Development Group encompasses two individual brands, The Biotechnology Business Institute and BioSeed Capital, which focus on the education and formation of scientific profiles and companies as well as corporate finance and business development for biotech start-ups and spin-offs. This particular position will work within BioSeed Capital, a consultancy dedicated to guiding early-stage biotech projects to the market for commercialization. We believe in the improvement of the quality of life for patients and biotech companies as the driving force for achieving this goal. This is a fast paced, start-up environment whose employees need to be flexible and easily adaptable to change.

Job Description:

- Responsible for national and international market analysis and internal database compilation
- Identify available public funding programs and their requirements and manage company applications
- Scouting and recruitment of new, early-stage projects that incorporate well into the company's portfolio requirements
- Initial contact and scheduling of first-contact meetings with potential clients and follow-ups
- Event scouting and attendance for company promotion and new client contact
- Locate, establish and maintain new partnerships and collaborations with complementary companies that fit well into our mission and vision
- Update and revision of market needs and creation or adaptation of new or existing services/products

Requirements:

- Native or advanced level of English
- Spanish preferred
- Bachelor's degree required, background in Business Administration or Finance
- Self-motivated and able to work independently
- Willing to travel when necessary
- Knowledge of the biotech and/or pharmaceutical sector a plus