

## Program Director, Gold Track Program (m/f/d)

Advise Connect Inspire, LLC (ACI) has an opening for a Program Director (full-time) to join the ACI team in Cambridge, MA. The successful candidate will support the Gold Track program, including participating in the sourcing, diligence, and recruiting of promising European life science startups, and managing the mentoring and growth of companies within the program.

### Gold Track Overview

Gold Track is a highly competitive program that offers emerging companies from Europe and Israel customized, strategic guidance to identify their North Star and create a roadmap to succeed in the global market. A unique feature of this program is that companies pitch in front of an Expert Council and compete for mentorship from these seasoned entrepreneurs, investors, and industry leaders. The Expert Council convenes three times per year for Gold Track Workshops in major European cities. During these workshops, the companies have the opportunity to meet in 1:1 sessions with Expert Council members and later need to convince at least one of the experts to champion their participation in this rigorous one-year program designed to achieve ambitious goals within accelerated timelines.

The Expert Council is comprised of 12 leaders across all healthcare and life sciences industry segments from Europe, the U.S., and Israel. Expert Council members will not only select companies but also actively leverage their deep expertise and extensive networks to help Gold Track companies succeed.

Gold Track consists of three Program Phases. Each Program Phase is approx. four months long and begins and ends with Gold Track Workshops. Companies are supported by a Strategic Lead (a member of the Expert Council) and several hand-selected mentors with deep subject matter expertise and substantial industry experience. In addition, an assigned Program Director helps with program management and logistics.

### Core responsibilities:

- Participate in the sourcing and evaluation of promising companies across a wide range of sectors within medical innovation
- Support the due diligence of companies prior to their acceptance into the program: conduct expert interviews, assess a company's technology, team, competition, and market opportunity
- Organize, prepare, and host deep-dive meetings with companies after their selection to help set milestones and goals for the companies within the program
- Identify and recruit experts tailored to the portfolio company's needs to participate in the deep dive meetings and mentor companies
- Arrange and prepare regular update meetings and calls with portfolio companies and mentors, record minutes, and follow up on action items
- Collect metrics on the performance of portfolio companies and create monthly reports
- Work with companies to connect them with relevant contacts within ACI's network and the wider innovation ecosystem
- Collaborate and coordinate with all stakeholders, especially EIT Health and its members
- Participate in the preparation and organization of Gold Track workshops and provide logistical support
- Develop and improve methodologies for program implementation

**You will benefit by:**

- Working side by side with accomplished entrepreneurs and industry leaders to foster the success of European life sciences companies in the U.S. and global market
- Learning how to build successful life sciences companies
- Creating impact by interfacing with leadership teams of emerging companies and by helping them solve key challenges to scaling and global competitiveness
- Identifying, recruiting, and engaging with senior expert mentors and advisors for new portfolio companies across a wide range of life sciences and healthcare sectors
- Building a network in the US and international life sciences, medical innovation and investment community
- Delivering results in a highly energetic, informal environment that thrives on creative chaos and innovation
- Contributing to bringing new therapies and devices to market and improving the health of patients

**Required skills and expertise:**

- Graduate-level degree in a life sciences or applied field required; Ph.D. preferred
- Minimum 2-3 years of experience in life sciences consulting or investment banking, or 3-4 years of hands-on entrepreneurial experience in corporate development, business, or operational role in a life science startup.
- Prior experience with conducting expert interviews and market analyses preferred
- Strong operational project management experience including excellent planning, prioritization, problem-solving, and organizational skills as well as tactics necessary to achieve program goals. Used to managing multiple projects or workstreams within strict timelines and budgets.
- Ability to conduct detailed analyses of opportunities and to synthesize, prioritize, and effectively communicate key objectives and relevant information
- Clear written and verbal communication
- Mission-driven, self-directed, and used to working independently and in a team environment
- Passion, a positive attitude, humility, and integrity
- International experience or sufficient cultural awareness and flexibility to work with international teams

**Application process**

ACI applies a policy of equal opportunity and accepts applications without discrimination on any grounds.

Applications should consist of a full curriculum vitae and a short letter introducing yourself and your motivations for applying. Feel free to attach your work samples and/or references (websites,

publications, brochures) of your past engagements testifying to your professional track record in the field.

Applications should be sent via e-mail (please use the email title: “Program Director” to [aci@aci-lifesciences.com](mailto:aci@aci-lifesciences.com). Preferred start date of January 2023, but please indicate your earliest possible entry date as well as compensation expectations.

For more information on ACI visit: <https://adviseconnectinspire.com/home-1>

For more information on Gold Track visit: <https://eithealth.eu/programmes/gold-track>