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Inside Sales Internship – Cell Analysis

(Location: Barcelona/ Spain)

Agilent inspires and supports discoveries that advance the quality of life. We provide life science, diagnostic and applied market laboratories worldwide with instruments, services, consumables, applications and expertise. Agilent enables customers to gain the answers and insights they seek -- so they can do what they do best: improve the world around us. Information about Agilent is available at www.agilent.com.

Are you highly motivated, results-oriented, and currently studying a life sciences degree? Always wanted to explore the possibility of applying your technical background beyond the lab-bench, building knowledge in cell analysis solutions and the market, as well as sales and customer-facing skills? Partner with us, put theory into practice, and accomplish an internship with an international company and market leader!

This is an exciting opportunity to **join our dynamic and highly experienced EMEA Cell Analysis Sales Team** as an **Inside Sales Intern**, supporting the **Agilent Cell Analysis XF Instrumentation portfolio**. Apply the knowledge acquired during your degree program in a professional environment to **learn and support us in the following:**

- **Prospecting/ Lead generation**, identifying new customers and following up on new leads identified, in partnership with the team, as well as Marketing, or by using sales management tools such as LinkedIn Sales Navigator or potentially Salesforce. Prospecting may also include finding new partners to facilitate new instrument launches, etc.
- Handle **Quotes** and **Order Confirmations**, as well as **Follow-up** on customer requests
- **Customer Database** running – registering new customers, following up on existing customers, etc.
- Support **Marketing Campaigns and Events**, incl. local sales workshops, virtual events.

This internship opportunity will be **based in Barcelona** (Spain), should **ideally be in full-time dedication**, and for a **duration of 6 to 12 months**. The **start date could be as soon as possible** (Fall 2021). Please, note that we have **3 internship positions available**.



At Agilent, we value a passion for science, a focus on results and a commitment to a greater good. Drive, talent and experiences can vary from individual to individual, but together we have a common thread we call One Agilent. Learn more about Diversity and Inclusion here: <https://careers.agilent.com/diversity-inclusion/>.

See what's it like to work at Agilent Technologies Spain here: <https://youtu.be/H4ZS5Ba0vnA>.

Who are we looking for:

A current student with a strong work ethic, **studying towards an academic degree in life sciences or related**. Ideally, you are in your last 1-2 years of studies.

To be successful in your internship, **you would also ideally need to be/ have:**

- Organized, self-motivated, able to balance priorities & to work independently.
- Proficient in English - other European languages are an advantage; both spoken and written, paired with great communication skills in general.
- An interest in working in a customer-facing environment.
- Experience using Microsoft Office, especially Excel and Outlook.

Agilent is an Equal Employment Opportunity Employer.

Note that the internship needs to be **formalized via an academic training agreement** between Agilent and your University; please, make sure you are eligible for such a training agreement when applying for the role.

Interested?

We are looking forward your application!

Please, complete the application process [online](#).

The position will remain open for applications until suitable candidates have been identified.

For any **questions** on the application or selection process, please contact our recruitment colleague, Mr. Fernando Martin - email: fernando.martin@non.agilent.com.