



Teleperformance

Transforming Passion into Excellence



ABOUT US

Teleperformance is the **worldwide leader** in Customer Experience management and Contact Centre business process outsourcing.

Our Company employs around **190,000 staff** working in over **75 languages**, across **311 contact centers** in **65 countries**, operating across all business sectors and all continents on behalf of major international companies.

At Teleperformance, **we do business with people, for people.**

We want employees to be inspired, to be motivated. Our main goal is to **make them proud to belong to Teleperformance** through job satisfaction and a great work environment.

We transform passion into excellence

BIOTECHNICAL PROSPECTION SPECIALIST

Fluent German or Flemish

Our client is a well-known multinational leader in the field of life sciences known for its high quality research products. Their wide product range offers solutions for different type of laboratories and their products are used worldwide. In this exciting role you would be in close contact with customers consisting of laboratories with the aim of increasing business activities in the selected market. Due to the technical products, this is a great opportunity to combine scientific knowledge or background in a sales environment.

Main functions:

- Generate and establish new business activities in your market area by effective prospection activities
- Assure client satisfaction by offering excellent customer care and expertise
- Detect possibilities of cross-selling and up-selling

Requirements:

- Native level of either German OR Flemish
- Scientific studies, mainly Biology, Biochemistry, Biotechnology, Biomedicine or similar
- Previous work experience in sales will be considered as an asset
- Microsoft Office user

Vacancy Summary:

- Be part of a worldwide number 1 company in Business Process Outsourcing
- A stable position with comfortable working hours, Monday to Friday 9-17
- A modern, dynamic and bright working environment with international atmosphere
- Considerable investment in employees and their career development (including intensive Foundation Training Course, product, sales and personal skills development training)
- Friendly colleagues and staff. We invite you to know more about our team on Facebook Teleperformance: <http://on.fb.me/137PpmY>

This is a great opportunity to live in a cosmopolitan city where you can find a multicultural environment, nice atmosphere, a lot of activities to do with active lifestyle... and much more. If you have a high level of motivation and commitment to continuously expand your professional knowledge, you want to develop your career and be part of professional, dynamic and committed team, Teleperformance is your place, join us! Send us your resume to careersspain@teleperformance.es

Are you interested in working with high quality laboratory research products in Barcelona?