

	DEPARTAMENTO DIRECCIÓN GESTIÓN PERSONAS	<a href="http://www.leitat.org">www.leitat.org</a>
	<b>SELECCIONAMOS A:</b>	
	TRABAJA CON NOSOTROS <a href="mailto:seleccion@leitat.org">seleccion@leitat.org</a>	

## **BUSINESS DEVELOPMENT CIRCULAR & BIO ECONOMY**

Established in 1906, LEITAT is a technological center whose mission is to manage technologies to create and transfer social, environmental, economic and industrial value to companies and institutions by means of R+D+i. LEITAT works with more than 45 countries and develops over 215 projects annually in the fields of biotechnology, health, advanced materials, industrial chemistry, renewable energies and new production processes. Leitat is strongly committed to over 1500 customers that benefit from our creative and innovative solutions.

### **Business Development Circular & Bio Economy:**

#### **Job Description**

- Writing high quality proposals to secure research and innovation funding.
- Working closely with LEITAT's internal research groups to understand their competencies and proposing relevant topics of interest to develop fundable proposal concepts in collaboration with them.
- Writing proposals specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects.
- Drafting proposal budgets according to EC requirements and funding rules.
- Maintaining effective communication with proposal consortia members.
- To carry out promotion and networking activities mainly at EU level.
- Working efficiently in a progressive and supportive way with other LEITAT's departments and senior managers in administrative support tasks.
- Review and evaluation of proposals to ensure quality before submission to funding body.
- To attend thematic and strategic events and conferences.

#### **Education:**

Bachelor of Science (BS) - (Environmental Science, Chemistry, biology, biotechnology or others) or Engineer and MSc or PhD in Environmental Science, Environmental engineering, Chemistry, Biology. Candidate with background in environmental technologies (agriculture, food, bioeconomy, waste/water technologies, raw materials recovery, biotechnology and/or circular economy) will be beneficial but it is not a must.

#### **Experience:**

Profile and experience:

- Knowledge of EU funding programmes (H2020, Horizon Europe).
- Proven experience in successful writing, submission and management of EU proposals/bids.
- Proven experience in coordinating H2020 proposals/bids.
- Experience in sourcing relevant market data for developing and managing proposal submissions from concept to implementation with major focus on market exploitation.
- Knowledge on technology transfer and commercialization.
- Understanding of the administrative and financial rules (mainly for H2020).
- International experience.

**Labour Competencies and abilities:**

- Demonstrably high levels of accuracy.
- Excellent interpersonal and communication skills.
- Proven ability to work under pressure and to tight deadlines.
- Ability to work independently and in teams.
- High motivation and discipline.
- Writing high quality proposals to secure research and innovation funding.
- Writing proposals specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects.
- Drafting proposal budgets according to EC requirements and funding rules.
- Networking.

**Languages:**

Mandatory: Advanced English level.

Desirable: Spanish.

**Software:**

High command of MS Office (Word, Excel).

**What we offer:**

Immediate start

Salary according to skills and background

Flexible working hours

**Location:**

Barcelona

\*Please attach your letter cover.