

	DEPARTAMENTO DIRECCIÓN GESTIÓN PERSONAS	www.leitat.org
	SELECCIONAMOS A:	TRABAJA CON NOSOTROS seleccion@leitat.org

BUSINESS DEVELOPMENT INDUSTRY (International)

Established in 1906, LEITAT is a technological center whose mission is to manage technologies to create and transfer social, environmental, economic and industrial value to companies and institutions by means of R+D+i. LEITAT works with more than 45 countries and develops over 215 projects annually in the fields of biotechnology, health, advanced materials, industrial chemistry, renewable energies and new production processes. Leitat is strongly committed to over 1500 customers that benefit from our creative and innovative solutions.

Business Development Industry (International):

Job Description:

Working closely with LEITAT's internal research groups to understand their competencies and proposing relevant topics of interest to develop fundable proposal concepts in collaboration with them
 Consultation about non technical aspects of proposals to research staff
 Assessing potential Intellectual Property rights(IPR) Being developed in proposals
 Maintaining effective communication with proposal consortia members
 To achieve proposal success levels that drive new research capacities and contribution to LEITAT's research funding
 At all times ensuring delivery of LEITAT's proposal/projects work in partnerships is of high quality and maintain our high standards and reputation as a leading research organization
 Working efficiently in a progressive and supportive way with other LEITAT's departments and senior managers in administrative support tasks
 Review and evaluation of proposals to ensure quality before submission to funding body.

Education:

PhD/MS in Engineering, Physics, or material science
 business, innovation, project manager

Experience:

Knowledge of EU funding programmes (e.g. Horizon 2020/FP7) with proven experience in successful writing, submission and management of funding proposals/bids
 Experience in sourcing relevant market data for developing and managing proposal submissions from concept to implementation with major focus on market exploitation
 Knowledge on technology transfer and commercialization as well as prospective and technological potential

Labour Competencies and abilities:

Creativity and proactiveness
 Ability to work independently and in teams
 Proven ability to work under pressure and to tight deadlines
 Writing high quality proposals to secure research and innovation funding
 Writing proposals specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects
 rafting proposal budgets according to EC requirements and funding rules
 Excellent interpersonal and communication skills
 Demonstrably high levels of accuracy and attention to details.

.

Languages:

Ability to communicate at advance level in English mandatory and Spanish and other European languages will be considered beneficial

Software:

High command of MS Office (Word, Excel etc)

What we offer:

Immediate start

Salary according to skills and background

Flexible working hours

Location:

Barcelona

*Please attach your letter cover.