



JOB OFFER

Business Developer Manager

Key responsibilities

We are looking for a Business Developer Manager who will oversee our business and marketing strategies:

- Industry benchmarking, following trends at a national and/or international scale
- Driving sales strategies so as growth marketing initiatives to increase sales
- Prospecting target companies through cold calling, e-mailing campaigns, and social networks
- Increasing client base and managing existing business relationships
- Networking activities, conferences, and industry events attendance

Requirements

- Bachelor's Degree in Business Administration, Economics, Marketing, or equivalent studies
- Previous experience in a drug discovery software company is a must
- Results-oriented and entrepreneurship mindset
- Good communication skills
- Spanish fluent level
- English proficiency

If you are interested in this position, please send your CV
with ref. **BD**, to carina.oliver@chemotargets.com