



CSMO- Chief Sales and Marketing Officer

Presentation

Imagine a workplace which encourages you to take on responsibility and where your ideas will be heard and implemented. Imagine a fast-paced environment where your performance makes the difference. We are looking for adventurers to join our smart and inspiring team!

BLUEPHAGE is a new start-up company that provides kits for analysis of viral indicators in water, food and biosolids (more info in www.bluephage.com). After a process of development, next September will launch the first kits on the market and we need you.

What challenge await you?

CSMO will be in charge of the Customer Life Cycle Management. He will think from awareness of BLUEPHAGE products, to Lead Generation, to Opportunity Management and to Customer Success. Moreover, He will define Marketing strategy.

What do we expect from you?

Science University Degree preferably in biology

Master in Marketing B2B, sales or product Manager.

Languages: Spanish and English. Other languages will be valued.

Experience: almost 2 years in similar job.

Skills:

- Entrepreneurship
- Strong leadership and sales experience
- Skilled at establishing strong professional relationships with customers on different levels

What do we offer?

- An international & entrepreneurial environment (flat hierarchies, short decision paths...)
- Great leadership and support

You can send email to: info@bluephage.com