

Business Creation Lead

Job Description

JOB TITLE:

Business Creation Lead EIT Health Spain (Part-time position)

REPORTING TO:

EIT Health Spain CLC Director and EIT Health e.V. Director of Business Creation

KEY WORKING RELATIONSHIPS:

internal:

- EIT Health e.V. executive (CEO, CFO, COO), management board and operational staff, in particular the EIT Health e.V. Director of Business Creation and members of the EIT Health e.V. Business Creation Core Group;
- EIT Health Spain CLC Director, Spain CLC partners, Spain CLC Operational Staff

external:

- various stakeholders of Spain innovation and entrepreneurship ecosystems, in particular local start-ups / spin-outs / accelerator programs / incubators, etc.

BACKGROUND:

EIT Health – a new Knowledge and Innovation Community (KIC) designated by the European Institute of Innovation and Technology (EIT) – is focused on promoting entrepreneurship, innovation, and education in the domain of healthy living and active ageing. EIT Health brings together leading organizations along the entire value chain from smaller companies to larger industry, excellent academic and research institutions, as well as public sector organizations, to promote healthy living, support active ageing and improve healthcare by removing barriers to innovation, promoting talent and education, leveraging enabling technologies and exploiting big-data. As an EIT-designated KIC, EIT Health can utilize European Commission/EIT funding and leverage the resources of its partner organizations in order to achieve its goals. EIT Health headquarters are located in Munich (EIT Health e.V.) and regional activities are implemented across a network of co-location centers in six cities: Paris, London, Barcelona, Rotterdam, Stockholm and Heidelberg. Those co-location centers are the base to 52 core and in total 92 associate partners, some of which are located in some of Europe's growth regions Hungary, Wales, Poland, Portugal, Croatia and Slovenia and are collectively referred to as the INNOSTARS.

EIT Health comprises 3 pillars: INNOVATION (Projects), BUSINESS CREATION (Accelerator), and EDUCATION (Campus). EIT Health Innovation projects build on multidisciplinary collaboration of EIT Health non-academic and academic partners and are driven by societal challenges within the thematic scope of EIT Health. The ultimate objective of the projects is the rapid market penetration of innovative products and services. The EIT Health Accelerator creates an ecosystem where innovation can thrive. It gathers the best and brightest health industry entrepreneurs, and provides them with the support, skills and services that they need to get their ideas off the ground and into the market. EIT Health CAMPUS is EIT Health's brand for excellence in education, which supports students, professionals, executives and citizens in the transformation of health and healthcare by establishing a group of change agents with the necessary knowledge, skills and connections to lead the radical transformation that is needed.

PURPOSE OF THE ROLE AND MAIN RESPONSIBILITIES:

The Business Creation Lead will manage and organize the regional (Spanish) implementation of EIT Health's Business Creation/ACCELERATOR activities. Specifically, the post holder will be expected to cover the Spanish wide delivery/support of the following already existing EIT Health programs:

- EIT Health Boot Camp
- EIT Health Living labs and Testbeds
- EIT Health Local Training
- EIT Health GoGlobal
- EIT Health Business Plan Competition
- EIT Health Headstart & Proof-of-Concept Funding
- EIT Health Investor Network
- EIT Health Market Coach Network
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New programs will follow in 2017. The main objective of the post is to drive the local implementation of the EIT Health business creation strategy in association with the Spanish partnership, to build strong relationships within the local entrepreneurship community, and to align the Spanish CLC BC activities with those in other CLCs as well as integrating local BC activities with those in the other EIT Health pillars. The post holder will play an essential part in connecting the Spanish entrepreneurship and entrepreneurship support communities (in particular local start-ups/spin-outs/investors/business mentors/coaches and living labs&testbed managers) with each other, with other EIT Health entrepreneurs/investors, and with the broader European innovation ecosystem.

THE POST HOLDER:

- should be prepared to travel throughout Spain and Europe on a regular basis
- will have strong management, administration and leadership experience in health innovation, education and/or entrepreneurship

- will have worked with early stage entrepreneurs as well as the entrepreneurship support community (investors, coaches, mentors, etc) in Spain
- will have suitable experience working in complex and innovative environments, cross culturally in an international and/or public-private environment
- will be able to work with a high level of independence.

PERSON SPECIFICATION

EDUCATION/QUALIFICATIONS:

- Relevant academic degree to at least Masters level or higher in a relevant health or science discipline and/or equivalent professional experience/qualifications
- Professional, specialist or managerial qualification and/or equivalent experience

SKILLS AND ABILITIES:

- High level international project management skills, with a good understanding of the complexities involved
- Experience and ability to work with an international team and in a multidisciplinary context
- Ability to manage a set of deliverables, identify opportunities for improvement and growth, and setting and managing standards of delivery in order to support the cost-effective and targeted delivery of the BC activities
- Proven ability to engage a wide range of stakeholders
- Personal integrity, a high level of self-awareness and confidence
- Exceptional interpersonal and communication skills, strong presentation skills, particularly in writing and ability to present complex issues;
- Excellent analytical skills and ability to resolve problems
- Ability to produce clear and concise written material. Ability to develop educational and/or marketing/promotional materials considered an advantage.
- Demonstrated ability to present and explain complex information from multiple sources to partners and staff at all levels to develop a clear argument to support a proposal
- Ability to perform effectively under pressure with excellent personal organization and time management
- Ability to prioritize and manage a variety of tasks and to meet deadlines, both prescribed and self-imposed
- Ability to work independently and as part of a team, as required

KNOWLEDGE AND EXPERIENCE:

- Strong management experience (5+ years minimum) including personnel, budgeting and financial administration and project management experience from major academic and/or industrial undertakings. Experience in both the private and public sector considered an advantage

- Knowledge of and experience in the health sector gained through progressively more senior roles in academic, public and/or private sector
- Good understanding of Spanish and European health policies & health innovation landscape. Administrative/Managerial experience of EU innovation, education and/or entrepreneurship projects considered an advantage.
- Knowledge of Spanish innovation systems, notably science-based innovation, higher education; technology transfer and research funding.
- An extensive contact network in the Spanish innovation system in the health sector. Existing working relationships with Spanish programs considered an advantage.
- Track record of creating and maintaining relationships and partnerships with senior colleagues and organizations in both public and private sectors at an international level
- Experience working with entrepreneurs/investors at the early stages of the innovation value chain.

OTHER:

- Proactive and well organized
- Innovative, dynamic and resilient
- Highly entrepreneurial attitude
- An open and positive attitude to working in a constantly changing environment
- Willing and able to travel widely and very regularly nationally and internationally

To apply

Please mail a CV and one page motivation letter in English, outlining how your skills and experience meet the qualifications of the position.

Email: clc.spain@eithealth.eu

Deadline for submission: March 19th 2017.