



BUSINESS DEVELOPMENT SPECIALIST

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Enantia, S.L.
Barcelona Scientific Parc
Baldiri Reixac 10
08028 Barcelona, Spain

We are looking for a:

Business Development Specialist

Reporting to General Management and as part of the Business Development team, he/she will be responsible for:

- Identification, follow-up and closing of existing and new sales opportunities
- Presentation of solutions and proposals to clients
- Organization and attendance to industry events
- Market and competitive intelligence

The selected person will work closely with the Technical Department to ensure optimal and quality customer service.

Chemistry / pharmacy training is a must (master degree, engineering or PhD) preferably with experience in the area of national / international sales in the Life Science sector.

Also, profiles with only technical experience but willingness to develop their professional career in the sales area will be taken into account.

Availability to travel and outstanding command of the English language will be necessary to join this project. German, French or Italian will be highly valued.

The selected candidate will become part of an innovative growing company that offers real development opportunities and a career plan.

Interested candidates please send the CV and cover letter to careers@enantia.com