

# Job Offer - Hemostatics

## Scientific Project and Business Development Manager

If passion for managing scientific projects and engaging in business development adventures is what wakes you up in the morning, probably Hemostatics is the opportunity to fulfil your dream work!

We are looking for a dynamic, motivated, collaborative, curious, energised and entrepreneurial candidate, who feel comfortable in working together in an international highly qualified team, expressing leadership and a problem-solving mindset, while engaging with us in the earlier phases of pharmaceutical research, regulatory processes and business development operations of our novel antifibrinolytic compound. You will be a Scientific Project and Business Development Manager. As we are a very lean start-up organization, this role will report directly to the CEO of the company.

### Main tasks and responsibilities:

- Project management expertise and application of standard tools to structure, monitor and timely deliver project plans (e.g. gantt chart)
- Identification, assessment and implementation of prioritised business development opportunities
- Technical assessment and market research activities
- Organised documentation management (e.g. grants applications, R&D technical partnerships, etc.)
- Management of patent maintenance
- Identification of funding opportunities (e.g. investors, demo days, etc.)
- Promotion of the establishment of license agreements (in-licensing or out-licensing)

### Requirements for candidates:

- PhD with experience in research and in life sciences
- Previous experience in startups would be preferable
- Proficiency level of fluency in English. Desirable also advanced level in Spanish or Catalan. Additional multilanguage skills will be preferred.
- Competences and skills: full-knowledge of Microsoft Office and project management packages, working within shared folders and remote/virtual environments, including standard video conference spaces, Leadership,



Teamwork, Proactivity, Problem-solving, Communication, Negotiation, Commitment, Integrity, Critical and Analytical thinking

**Additional experience that would be also valuable:**

Previous experience in one or more of the following:

- Research projects management with several partners
- Drug development / pharmaceutical roles and projects
- Establishment of Spin-off or Startups
- Establishment of license agreement
- Establishment of research agreement / partnerships in healthcare
- Establishment of financial accords with investors (public or private)

**What we offer:**

- Number of available position: 1
- Starting date: ASAP, ideally February - March 2022
- Working conditions:
  - Full time, probation period followed by indefinite contract
  - Salary will be commensurate with previous experience
  - Measures to reconcile work and family life (flexible schedule working hours, teleworking, etc.)
  - Ideal candidate would be preferably located in Barcelona (Spain), prevalently working from home (teleworking), available to travel locally and internationally (as needed)
  - Hemostatics is an equal opportunity employer, we are committed to diversity and inclusion, so that we support employees irrespective of their gender, nationality, religion, disabilities, age, sexual identity or cultural and socioeconomic background
  - Stimulating, interdisciplinary and high-quality international scientific environment

**Application:**

Interested candidates should send their CV and a personal statement cover letter (in English) to [info@hemostatics.com](mailto:info@hemostatics.com) .

**About Hemostatics:**

Hemostatics is developing a novel antifibrinolytic agent to reduce bleeding in life-threatening and disabling haemorrhagic conditions. Thanks to an innovative mechanism of action to inhibit fibrinolysis, our patented preclinical candidate is aiming to address a number of significant unmet medical needs in trauma, surgery, ICH, PPH, GI bleeding and in several bleeding disorders (Rare Diseases). More info : [Hemostatics.com](http://Hemostatics.com) .