

## KTT Project Portfolio Manager

The ICFO Knowledge and Technology Transfer (KTT) unit is proactive in establishing partnerships with industrial corporations, and in fostering spin-off creation. One of our main goals is to act as a leading ally of the optics and photonics industry.

### Job Description

ICFO's KTT unit is expanding its team through a key appointment. The applicant will work in ICFO's KTT unit, acting as Project Portfolio Manager in the health sector. A KTT Project Portfolio Manager at ICFO organizes and promotes the activities of ICFO's portfolio of technologies in a given area. We are looking for an individual with broad experience who can seek out key partnerships and build strong relationships.

His/her main tasks will be organizing and promoting the activities in the targeted sector of health, including:

- Interact directly with Group Leaders to accelerate the commercial prospects of ICFO technology.
- Perform prospective technological studies and benchmarking of the state of the art of the targeted technological sectors of interest.
- Manage a patent portfolio through active promotion, marketing and licensing inventions and technologies.
- Evaluate the commercial potential of the portfolio of inventions, discoveries and research initiatives.
- Draft and negotiate contractual terms with industrial partners.
- Seek for public and private funding; identify opportunities and brief management.
- Manage LaunchPad projects.
- Establish relationships with potential allies, companies, other research institutions, and investors.
- Serve as the primary day-to-day contact for external partners and resources.
- Proactively attend networking events and related activities to strengthen the links between ICFO and different types of companies and allies.

### Requirements

The appointee will preferably have:

- Secured a Master or a PhD degree in a relevant area of Science or Engineering, with demonstrated experience in industry or in technology transfer.
- A demonstrated track record in IP management and licensing, project management or business development of research results.
- Excellent interpersonal and written and oral communication skills.
- An ability to understand and appreciate the implications of contractual terms.
- An eye for detail, responsibility, eager to learn attitude, creativity.
- Willingness and motivation to work hard.
- A strong desire for personal growth, professional development and success.
- Ability to work flexible hours to meet the needs of the different events and activities.

Additionally, she/he will be:

- Able to perform tasks independently or as part of a team.
- Able to meet deadlines and proactively follow up on assignments.
- Fluent in English.

## **Conditions**

We offer:

- The opportunity to become a member of a young and internationally recognized research institution.
- Salary according the institutional salary scales.
- No restrictions of citizenship or gender apply to the ICFO positions.

## **Application Process**

The formal application should be submitted online via <http://jobs.icfo.eu>.

Suitable candidates are requested to submit:

- Presentation letter with a declaration of interest.
- Curriculum Vitae, including full address, a contact phone number and e-mail address.

Candidates should be willing to be contacted by phone during the selection process and may contact [icfojobs@icfo.eu](mailto:icfojobs@icfo.eu) for informal inquiries regarding the application.

The call will remain open until suitable candidates are identified.

For updated information about ICFO, please visit <http://www.icfo.eu/>