

JOB DESCRIPTION

Title: Manager

Department FEUGA Innovation HUB.

Summary of the role

To join the FEUGA EU Programmes Department in Santiago de Compostela. The Manager of the FEUGA Innovation HUB will play a key role in driving the FEUGA tech transfer and innovation activities to potential partners through external networks and attracting interesting business opportunities for FEUGA associates, with the overall objective of becoming FEUGAs' external interface to the R&D and entrepreneurship Galician community.

Main responsibilities

Manager of the FEUGA Innovation HUB :

- *Attract Spanish and European investment and potential R&D and Commercial partners for existing deal flow of FEUGA founders and associates.*
- *Attract technological opportunities for FEUGA founders and associates in those potential areas of interest.*
- *Planning and Managing the Innovation Hub Strategic Plan including budget, portfolio services, objectives, human resources, external resources and others in order to present it periodically at the FEUGA top management.*
- *Manage and generate a reliable network of advisors and external collaborators on Technology Scouting, IP portfolios, Tech Commercialization and Investors to support the FEUGA tech transfer activities.*

Experience

- Years of experience: At least 7 years of experiences in multinational firm in the R&D area OR at least 10 years of experience as Business Development Manager in a Technological company / strategy consulting in technological areas.
- Entrepreneurship experience is a plus.
- Understanding of FEUGA vision and strategy is a plus

Skills and knowledge

- Education: Engineering or Technical/Scientific background degree. MBA or similar post-graduate qualification.
- Good understanding of the BioTech, Agrobio Automotive or Cleantech Industry is valuable.
- English & Spanish.
- Accountability & Proactivity.
- Highly motivated person with ability to organize and manage the objectives of the Innovation HUB in a self-driven mode.
- Fast learner and thinker - ability to comprehend new ideas instantaneously, the dynamics of the markets they operate.
- Strong analytical skills / critical thinker - be able to make quick and accurate judgements independently. Ability to form and defend recommendations based on objective evidences.
- Strong interpersonal skills - the success of the role will depend on the establishment of strong internal and external network.
- Availability for travels in and outside Spain in order to prosecute HUB Innovation objectives.
- Ability to explain complex concepts to different audiences. Frequent presentations at the Executive level expected.

How to Apply

Please send your CV and motivation letter to director@feuga.es with “Manager Feuga Innovation Hub – application” in the subject line.

Only short-listed candidates will be contacted.

Company description

The Fundación Empresa-Universidad Gallega (FEUGA) is a non-profit and private law, specializing in the transfer of knowledge, innovation and technology from the University System of Galicia to the business world and society in general.

Its mission is to bring competition, skill, experience, talent and scientific and technical knowledge generated by university groups to market research, promoting entrepreneurship in college and dynamism in the productive sector. And it makes its through ongoing dialogue, conducting a work of interpretation which reconciles the language of science and business, and consistent times, adapting the short-term interests of companies to prolonged research work.

FEUGA enhances the work of the researchers leading the leap of knowledge to the practical application of visible and shared basis.