

	DEPARTAMENTO DIRECCIÓN GESTIÓN PERSONAS	www.leitat.org
	SELECCIONAMOS A:	
	TRABAJA CON NOSOTROS	
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International Business Development Manager (Health)

Established in 1906, LEITAT is a technological center whose mission is to manage technologies to create and transfer social, environmental, economic and industrial value to companies and institutions by means of R+D+i. LEITAT works with more than 45 countries and develops over 215 projects annually in the fields of biotechnology, health, advanced materials, industrial chemistry, renewable energies and new production processes. Leitat is strongly committed to over 1500 customers that benefit from our creative and innovative solutions.

International Business Development Manager (Health):

Job Description:

- Carry out promotion and networking activities at national and international levels.
- Establish long-term and valued relationships with key stakeholders.
- Updated and deep knowledge about competitive funding calls.
- Support in writing proposals, specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects.
- Ensuring delivery of high quality proposals to secure research and innovation funding.
- Maintaining effective communication with internal and external clients.

Education:

Master and /or PhD degree in life sciences-related fields or biomedical engineering.
MBA or Master's degree in Innovation is a plus.

.Experience:

- Candidate must have at least 3 years of proven experience in a research, technology or industry environment within the health sector, with a strong background in biotechnology or medtech.
- At least 3 years of experience in project management and/or techtransfer.
- Experience in writing scientific projects and articles in peer-review scientific journals.
- Experience in sourcing relevant market data for developing proposal submissions from concept to implementation with major focus on market exploitation.
- Strong knowledge in the areas of Health Technologies.
- Proven experience in successful writing and submission of EU funded proposals.

Labour Competencies:

- Strong networking and negotiation skills.
- Drive change: open minded, proactive and creative;
- Business goals oriented;
- Excellent communication and writing skills;
- Interested in working in an international creative environment.

Abilities:

- Ability to manage several projects simultaneously
- Strong capacity of leadership
- Ability to work autonomously and in teams
- Strong organization, prioritization and time management capacity, ability to multitask and meet deadlines
- Excellent communication skills and networking

Languages:

Fluent in English (both written and spoken) is a must. other EU languages will be considered an advantage

Software:

MS Office

What we offer:

Immediate start

Salary according to skills and background

Flexible working hours

Location:

Barcelona