

	DEPARTAMENTO DIRECCIÓN GESTIÓN PERSONAS	www.leitat.org
	SELECCIONAMOS A:	
	TRABAJA CON NOSOTROS seleccion@leitat.org	

BUSINESS DEVELOPMENT MANAGER-HEALTH

LEITAT, somos un Centro Tecnológico, miembro de TECNIO y reconocido por el Ministerio de Economía y Competitividad, que tenemos como objetivo colaborar con empresas e instituciones añadiendo valor tecnológico tanto a los productos como a los procesos, y centramos nuestras tareas en la investigación, el desarrollo y la innovación industrial (I+D+2i).

Actualmente buscamos un/a Business Development Manager-Health:

Job Description

Carry out promotion and networking activities at national and international levels.

Establish long-term and valued relationships with key stakeholders.

Updated and deep knowledge about competitive funding calls.

Support in writing proposals, specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects.

Ensuring delivery of high quality proposals to secure research and innovation funding.

Maintaining effective communication with internal and external clients.

Education:

Master and /or PhD degree in life sciences-related fields or biomedical engineering.

Experience:

Candidate must have at least 3 years of proven experience in a research, technology or industry environment within the health sector, with a strong background in biotechnology or medtech.

At least 3 years of experience in project management and/or techtransfer.

Experience in writing scientific projects and articles in peer-review scientific journals.

Experience in sourcing relevant market data for developing proposal submissions from concept to implementation with major focus on market exploitation.

Strong knowledge in the areas of Health Technologies.

Proven experience in successful writing and submission of EU funded proposals.

Labour Competencies and abilities:

Strong networking and negotiation skills.

Drive change: open minded, proactive and creative;

Business goals oriented;

Excellent communication and writing skills;

Interested in working in an international creative environment.

Languages:

Fluent in English (both written and spoken) and any other EU language.

Software:

Microsoft 365

What we offer:

Immediate start

Salary according to skills and background

Flexible working hours

Location:

Barcelona

*Please attach your letter cover.