

	DIRECCIÓN DESARROLLO Y GESTIÓN DE PERSONAS	www.leitat.org
	WE ARE HIRING	
	Join our team seleccion@leitat.org	

BUSINESS DEVELOPMENT FOR HEALTH

LEITAT TECHNOLOGICAL CENTER has the mission to promote R&D&I within different industries and to contribute to social development, as well as the encouragement of the innovation culture and the improvement of competitiveness

Now we are hiring a candidate for a position in **Business Development for Health**.

LEITAT Technological Center one of the leading research organization based in Barcelona active in research and technological activities in more than 14+ technologies and has a large portfolio of funded research projects. The position will be based in the International Projects Department in a multidisciplinary team, writing and managing top quality proposals with the main responsibility of successfully securing research and innovation funding principally from European Commission's funding programmes, mainly H2020.

Primary functions:

- Establish long-term and valued relationships with key stakeholders.
- Identify funding opportunities within European programmes.
- Ensuring delivery of high quality proposals to secure research and innovation funding.
- Support in writing proposals specifically in defining innovation potential, impact, exploitation strategies with feasible business cases and implementation aspects.
- Working closely with LEITAT's internal research groups to understand their competencies and proposing relevant topics of interest to develop fundable proposal concepts in collaboration with them.
- Drafting proposal budgets according to EC requirements and funding rules.
- Maintaining effective communication with proposal consortia members.
- Serve as a liaison with Financial Institutions.
- To carry out promotion and networking activities mainly at EU level.

Education:

- A Bachelor of Science Degree and a PhD degree in a life sciences-related field.
- An MBA or Master's degree in Innovation is a plus.

Additional Education:

Candidate must have at least 3 years of proven experience in a research, technological or industry environment within the health sector, with a strong background in biotechnology or advanced medical therapies.

Job requirements:

Required experience:

- Experience in writing scientific projects and articles in peer-review scientific journals.
- Strong knowledge of EU funding programmes (H2020)
- Strong knowledge in the area of Health and Medical Devices.
- Proven experience in successful writing and submission of EU funded proposals.

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- Strong networking and negotiation skills.

Desirable experience:

- Experience in project or scientific paper evaluation
- Experience in sourcing relevant market data for developing proposal submissions from concept to implementation with major focus on market exploitation.
- Knowledge on technology transfer and commercialization.
- Experience in project management.
- Understanding of the administrative and financial rules (mainly for H2020).

Competencies and skills:

- Create strong work relations with team, customers and stakeholders
- Drive change: open minded, proactive and creative
- Proven writing skills
- Business goals oriented
- Excellent communication and writing skills
- Strong negotiating skills
- Strong organizational and planning skills
- Ability to influence and communicate
- Proven ability to work under pressure and to tight deadlines
- Ability to work independently and as part of a team
- High motivation and discipline

Languages:

Mandatory: Excellent written and spoken English.

Desirable: Spanish.

Software:

Strong IT skills

What we offer:

- Immediate start
- Salary related to skills and background
- Flexible working hours